

Regional Account Manager Professional Turf & Reclamation (PTR) GTA (Greater Toronto Area) & Niagara

Brett-Young Seeds Limited is a privately owned and trusted production, distribution, sales and marketing organization with strong local roots since 1934 and a broad international reach. Our goal is to serve the needs of our customers by delivering world-class, differentiated products and market-leading service. In 2024, BrettYoung qualified for the Canada's Best Managed Companies designation for the seventh consecutive year, joining their prestigious Platinum Club Status.

We are currently seeking a self-motivated and experienced individual to join our Professional Turf and Reclamation (PTR) sales team in Ontario.

Regional Account Manager, GTA & Niagara

Responsibilities include:

- Managing a sales territory focused on professional turf customers.
- Territory sales and prospect planning.
- Introducing new products and technologies.
- Attending regional, provincial and national industry & sales meetings as needed.

Qualifications:

- Post-Secondary education in Turfgrass Management.
- A thorough understanding of turf agronomy.
- Applicable pesticide license or ability to acquire.
- Exceptional communication skills to support our solutions with existing and new customers.
- Ability to travel throughout the territory.
- Strong planning and time management skills.
- Previous sales experience is also an asset.

Benefits:

- Attractive base salary and company vehicle.
- Annual bonus based on territory performance.
- Company incentive plan.
- Comprehensive benefits package.
- Employer-matched Pension Plan, with eligibility beginning after one year of service

BrettYoung is an equal opportunity employer. Interested applicants are invited to apply by submitting a letter of interest and a resume by October 16, 2026 to:

Brett-Young Seeds Limited
Attention Human Resources
Email: human.resources@brettyoung.ca