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Regional Account Manager Southern Alberta Region

Brett-Young Seeds Limited is a privately owned and trusted seed production, distribution, sales and marketing company with local roots since 1934 and a strong international reach. Our goal is to serve the needs of our customers by delivering world-class, differentiated products and market leading service. Based in Winnipeg, BrettYoung has locations throughout Western Canada and Ontario. We are currently seeking a Regional Account Manager to complement our Retail Sales Team in the Southern Alberta Region.

Regional Account Manager

Based out of a home office in Southern Alberta, this challenging sales position requires a customer-oriented professional with a keen initiative. You will work independently within your own territory but will also work closely with Head Office and other representatives across Western Canada to achieve sales, territory, and organizational goals.

Exceptional communication skills are required to promote and support our exclusive line of BrettYoung canola, forages, corn, soybeans as well as our biological products; while we do provide extensive product training, knowledge of, and previous work experience with these commodities is a definite asset. A Diploma or Degree in Agriculture is preferred. Travel throughout the territory is required as is your innate ability to plan and manage your time effectively.

In addition to the opportunity to join a team that values and celebrates everyone's contributions, BrettYoung is an organization that supports professional growth and development and offers an attractive compensation package including salary, company vehicle and a comprehensive benefits package.

BrettYoung is an Equal Opportunity employer.

Interested applicants are invited to apply to become a part of our team by submitting a letter of interest, salary expectations and a resume to:

Human Resources
Brett-Young Seeds Limited
Box 99 St. Norbert Postal Station
Winnipeg, MB R3V 1L5
Fax: 204-478-8370
Email: Human.Resources@brettyoung.ca