## BrettYoung. seed production guide

JCTION ALFALFA | CLOVER | FESCUE | RYEGRASS | TIMOTHY | NATIVE GRASS





At BrettYoung, we strive to be a company like no other. We are proud of our strategic partnerships with world-class organizations through which we source leading technologies and genetics.

We are passionate about bringing choice through distinct and leading products that help keep your business profitable while backing them with knowledge and experience.

The ag industry has undergone significant change as consolidation continues and the number of choices declines. Yet BrettYoung remains a family-owned company. We have strong connections to local markets where, along with investment in innovation and infrastructure, we continue to grow our presence.

We succeed in our markets by bringing **distinct** choices that deliver performance and value. By **design**, our success is deeply rooted within your success; the two are intertwined and grow together. We are **Distinct By Design** and we wouldn't have it any other way.

## Let's Grow Together

For over 85 years, we have remained passionate about bringing choice through distinct and leading forage and turf seed production opportunities. This breadth of experience and market knowledge has led BrettYoung to become one of the largest forage and turf seed contractors in Canada. Today, we continue to invest in infrastructure that supports delivery, handling and processing of seed products. We also create long-lasting seed grower relationships and profitable contracting opportunities as your steadfast partner in the field.

When you partner with BrettYoung in seed production, you'll be assigned your very own Seed Production Specialist (SPS) to guide you through the entire production cycle. From scouting and selection of production fields, fertility programs, pest management and growth regulator recommendations to swathing, harvest timing and cover crop management, a dedicated SPS is with you every step of the way to help maximize returns.

See page 2 to find the SPS in your area to learn more about contract production opportunities.

Lastly, BrettYoung has again earned the designation as one of Canada's Best Managed Companies for the fifth consecutive year. We acknowledge and thank you for contributing to BrettYoung earning this designation. Because of you, BrettYoung continues to grow our presence on farms across Western Canada, and we will never take that for granted.



## SEED PRODUCTION

## Producing Seed for BrettYoung

## Benefits of Seed Production

Forage and turf seed production is an excellent way to get a head start on next year's seeding, diversify your risk and add some profitable cropping options to your rotation. Forage and turf seed markets have seen ample demand with most inventories drawn down by end use consumption. Record commodity prices have further encouraged the planting of broad acre crops leaving less acres for niche species like forage and turf seed. These market dynamics have created good timing to plant forage and turf seed production with historically strong prices!

Plus, forage and turf seed production provides agronomic and management benefits for your farm.

#### **Agronomic Benefits**

#### **Turf Seed Production**

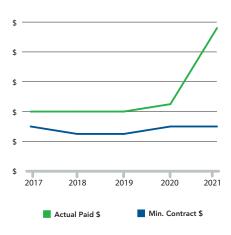
- Early harvest splits up fall workload
- Increases organic matter, helps improve less productive or marginal soils
- Some species have tolerance to salinity, alkalinity and acidity
- Perennial options with multiple crop years, reducing planting season workload

#### Legume Seed Production

- Improves soil health
- Low-input user
- Nitrogen fixation
- Break-crop effect of legumes will benefit following annual crops
- Multiple crop years reduce planting season workload

## **Economic Benefits**

Forage and turf seed production has an excellent profitability track record. It has consistently pencilled out as a lucrative option for Western Canadian growers. BrettYoung's seed production contracts allow growers to lock in these high price levels without limiting upside, helping add to a farm's bottom line. Perennial Ryegrass Minimum Contract Price and Actual Grower Payments



## Grow Seed and Save

#### Seed Grower Partnership Program

An exclusive offer for contract seed growers to guarantee their seed stock investment, earn price premiums on select turf species, and exclusive seed grower cash rebates on BrettYoung brand canola and soybeans.

Simply sign a letter of intent or seed production contract before the end of November, and spring plant a minimum of 80 acres of a qualifying species to earn rewards.



## **SEED PRODUCTION** SPECIALIST SERVICES

BrettYoung's dedicated team of forage and turf Seed Production Specialists, serve all key production regions of Western Canada. From scouting and selection of production fields, fertility programs, pesticide and growth regulator recommendations, to swathing, harvest timing

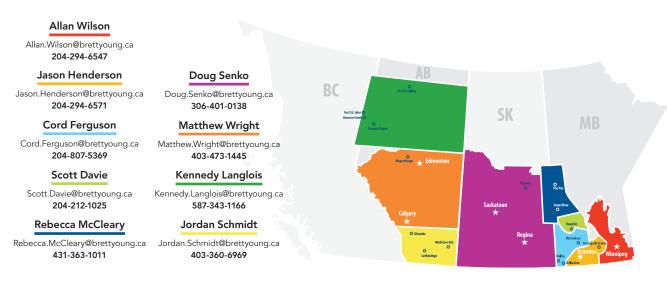
and cover crop management, Seed Production Specialists are there every step of the way to help growers maximize returns. Forage and turf grass species have shown strong seed yield increases in Western Canada, and efforts continue to improve agronomics, seed yield and quality.



Harvest

• Crop samples taken

Contact a BrettYoung Seed Production Specialist in your area to learn more about contract production opportunities.



Kerry Dusik - Vice President, Seed Production & Sourcing Kerry Dusik@brettyoung.ca 204-229-3397

Alfalfa is a long-lived, cool season, perennial legume. It is the most commonly grown forage legume used for livestock production in Western Canada.

Alfalfa seed production occurs throughout the Prairies and is exported all over the world. It requires the use of leafcutter bees for adequate pollination.

#### **Field Selection**

Alfalfa is adapted to a wide range of soil conditions, but yields best in well drained soils. Starting with a clean field free of perennial weeds is very important. Glyphosate applications in the years preceding alfalfa will help eliminate perennial weeds. Shelter from the wind should be considered as this will benefit the bees during pollination.

#### Weed Control

Alfalfa's low seeding rate and wide row spacing offer little competition to weeds. However, there are herbicides registered for use in alfalfa. Our Seed Production Specialists can help identify weed control options based on field conditions.

#### Seeding

Treat the alfalfa seed with a quality inoculant just prior to seeding. Seed alfalfa between 1 and 2 lbs/acre in 10-inch to 24-inch rows. It can be seeded alone or with a cover crop. Flax or cereal crops are recommended as cover crops. Seed alfalfa no deeper than 1/2 inch into a firm, fine seedbed.

## **ALFALFA**

| Alfalfa Overview     |                          |  |
|----------------------|--------------------------|--|
| Seeding Rate         | 1 - 2 lbs/acre           |  |
| Row Spacing          | 10 - 24″                 |  |
| Seed Value (Est.)    | \$1.50 - \$2.00 per lb   |  |
| Seed Yield (Average) | 250 - 600 (350) lbs/acre |  |
| Seed Production Life | 3+ years                 |  |
| Companion Crop       | Wheat, flax              |  |
| Fertility            | Legume crop              |  |
| Harvest Timing       | September                |  |
| Cost of Production   | Similar to canola        |  |

## **Disease Control**

Alfalfa can be susceptible to leaf and stem diseases. Scout fields regularly to identify diseases and apply appropriate fungicide.

## Pollination

Leafcutter bees are necessary for optimum seed set in alfalfa. Management of bees is very labour intensive and requires a substantial initial capital investment. Many seed growers use contract beekeeping services to pollinate the crop.

## Harvesting

After pollination, alfalfa seed takes about five to six weeks to mature. Swathing can occur when most of the seed pods are black or brown in colour. Straight combining is a popular option that helps reduce seed losses. In order to straight cut, the crop must be desiccated with an approved pesticide or by a hard frost. Ideal seed moisture is 10.5%.

## Seed Yield

Alfalfa seed yields in Western Canada average 350 lbs/acre and can yield up to 600+ lbs/acre. Geographic location and weather conditions during pollination have a significant impact on seed yield.

## **ANNUAL** RYEGRASS

Annual ryegrass is planted in the spring and harvested in the fall with many of the same management practices as wheat. It grows well in most areas of Western Canada and can tolerate excess moisture. Annual ryegrass should be one of the first crops planted, preferably into a firm seedbed at about 1/2 inch deep.

Annual ryegrass is mainly used for annual hay or grazing applications, but it is also used for quick ground cover in some turf mixtures.

## **Field Selection**

Annual ryegrass responds well to moisture and nitrogen. It is adapted to different soil types, ranging from lighttextured sandy soils to heavy clay soils. It is important to select a clean field that is free of residual herbicides such as Treflan<sup>™</sup> or Edge<sup>™</sup>.

## Weed Control

Wild oats and quackgrass are the worst weed problems. Wild oats and other broadleaf weeds can be controlled with herbicides. There is no in-crop control for quackgrass. Markets demand seed free of wild oats and quackgrass.

## Seeding

Conventional seeding equipment can be used. Air drills, air seeders, press drills and hoe drills all work well.

| Annual Ryegrass Overview |                              |  |
|--------------------------|------------------------------|--|
| Seeding Rate             | 15 - 18 lbs/acre             |  |
| Row Spacing              | 6 - 12"                      |  |
| Seed Value (Est.)        | \$0.30 - \$0.50 per lb       |  |
| Seed Yield (Average)     | 800 - 1800+ (1,200) lbs/acre |  |
| Seed Production Life     | 1 year                       |  |
| Companion Crop           | Annual crop                  |  |
| Fertility                | Similar to spring wheat      |  |
| Harvest Timing           | Early - mid August           |  |
| Cost of Production       | Similar to oats              |  |

## Harvesting

Annual ryegrass must be swathed. The number of days to reach full maturity is similar to barley.

Annual ryegrass is usually harvested 7 to 10 days after cutting. Either conventional or rotary combines can be used. Annual ryegrass is considered dry at 11% moisture, but can be harvested at 14% so long as aeration is used to cool the seed and remove excess moisture. Heat cannot be used as it can affect germination.

## Seed Yield

Annual ryegrass yields an average 1,200 lbs/acre and can yield up to 1,800+ lbs/acre.

#### Residue

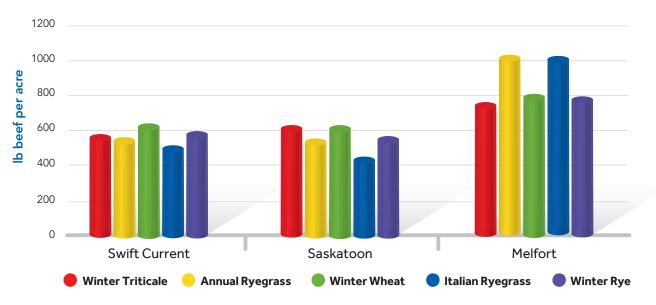
Straw residue can be an added bonus for cattle producers. It can be removed for livestock feed or bedding. Depending on fall moisture, regrowth can be used for fall grazing or hay.

## **Production Benefits**

- Early seeding Seeded very early in the spring
- Soil builder Dense yet shallow root system is concentrated in the top 18 to 24 inches improving water infiltration and enhancing soil tilth
- Forage regrowth quality High feed value and palatable regrowth lasting into the fall
- Straw residue After the seed crop is harvested mid-summer, straw residue can be used for feed and bedding. Annual ryegrass straw has shown higher protein than cereal crops

## Predicted Beef Production

An economic analysis conducted by the Western Beef Development Center revealed annual ryegrass had the highest net returns per acre in a grazing system at Melfort, and was a close second to winter wheat in profit across all locations.



## Benefits of Baled Straw after Seed Harvest

The straw residue (after seed crop harvest) has shown 8-10% crude protein and can make up to 75% or more of a wintering cow's diet. The amount of dry matter feed a cow will eat can be predicted based on feed quality. Cows eating good quality feed will ingest between 2.0 to 2.25% of their body weight daily. Poor quality feed will be consumed at the rate of around 1.25% of body weight daily.

## **ANNUAL** RYEGRASS



## Benefits of Regrowth after Seed Harvest

After the seed crop is harvested early in mid summer, the aggressive regrowth is suitable for grazing or baling. Grazing or having regrowth provides late-season feed that can exceed 65% digestible dry matter and 20% crude protein delivering outstanding animal performance. FORAGE & TURF GRASSES

## **PERENNIAL** RYEGRASS

Perennial ryegrass is a short-lived perennial grass with a shallow fibrous root system. It is a low-growing, bunch-type grass with short leafless stems. Perennial ryegrass is readily used in turf applications around the world.

Managed as a biennial crop, it is seeded one year and harvested the next, resulting in one year of seed production. It is typically underseeded with wheat, oats or canola.

## **Field Selection**

Perennial ryegrass responds well to moisture and nitrogen. It is adapted to different soil types, ranging from light-textured sandy soils to heavy clay soils. The field must be free of residual herbicides such as Edge<sup>™</sup>, Treflan<sup>™</sup> and others. It is important to review the herbicide history of the field before planting. A field that has had glyphosate applications and is clean of quackgrass is essential.

## Weed Control

Wild oats, cleavers and quackgrass are the worst weed problems. Wild oats, cleavers and other broadleaf weeds can be controlled with herbicides; however, there is no incrop control for quackgrass.

## Seeding

Conventional seeding equipment can be used. Seeded at 8 lbs/acre, air drills, air seeders and hoe drills work well.

| Perennial Ryegrass Overview |                             |  |
|-----------------------------|-----------------------------|--|
| Seeding Rate                | 8 lbs/acre                  |  |
| Row Spacing                 | 7 - 15″                     |  |
| Seed Value (Est.)           | \$0.60 - \$1.00 per lb      |  |
| Seed Yield (Average)        | 500 - 1,500+ (850) lbs/acre |  |
| Seed Production Life        | 1 year                      |  |
| Companion Crop              | Wheat, oats, canola         |  |
| Fertility                   | High nitrogen user          |  |
| Harvest Timing              | Late July - early August    |  |
| Cost of Production          | Similar to spring wheat     |  |

## Harvesting

Perennial ryegrass must be swathed, this usually happens in late July to early August. It is earlier than most crops, helping split up the harvest workload. Harvesting usually takes place about 5 to 7 days after cutting, depending on weather. Perennial ryegrass is considered dry at 11% moisture, but can be harvested at 14% or 15% so long as aeration is used to cool the seed and remove excess moisture. Heat cannot be used as it can affect germination.

## Seed Yield

Perennial ryegrass produces an average yield of 850 lbs/acre net clean seed. Perennial ryegrass can yield up to 1,500+ lbs/acre with proactive growing plans and ideal conditions.



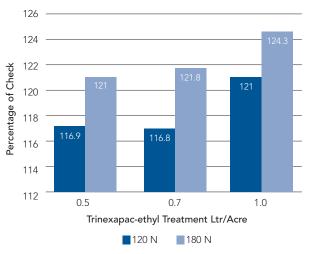
## PLANT GROWTH REGULATOR

## Take Your Profits to the Next Level

Plant growth regulators, when used in the appropriate conditions, have shown many benefits for perennial ryegrass seed production. Western Canadian seed growers have experienced a decrease in plant height, reduction in lodging and increased seed yield. Less plant biomass has allowed for faster swathing and harvesting speed, and generally improved crop handling.

Consider using a qualified plant growth regulator when moisture is conducive to average or better plant growth. Consult a Seed Production Specialist if you would like a recommendation on field suitability and application timing.

## Plant Growth Regulator and Fertility Ramping Seed Yield Trial







Manitoba Forage Seed Association trials explored the effect of nitrogen ramping and trinexapac-ethyl plant growth regulator application on lodging and seed yield in perennial ryegrass. The MFSA trial tested two fertility treatments: 120 lbs N and 180 lbs N, and 3 different trinexapac-ethyl treatments: 0.5L/ac, 0.7L/ac, and 1.0L/ac. Higher trinexapac-ethyl application rates resulted in greater seed yield and shorter plant height which significantly reduced lodging.

When using a plant growth regulator in seed production, it is recommended that you always read and follow label instructions.

Source: Trial data collected from multiple test sites in Manitoba, courtesy of Manitoba Forage Seed Association.

## TALL FESCUE

Tall fescue is a long-lived perennial grass with a deep root system. It is a cool-season bunchgrass that is well adapted to poorly drained soils, as well as tolerant to salinity, alkalinity and acidity. Due in part to its versatile characteristics, tall fescue is readily used for professional turf and home lawn applications around the world.

Tall fescue needs one year to establish with no seed production in the year of planting. Expected seed production can range from 2 to 3 years. The crop is typically underseeded to wheat or planted without a cover crop.

## **Field Selection**

Tall fescue responds well to moisture and nitrogen. It is adapted to different soil types, ranging from light-textured sandy soils to heavy clay soils.

The field must be free of residual herbicides such as Edge<sup>™</sup>, Treflan<sup>™</sup> and others. It is important to review the herbicide history of the field before planting. A field that has had glyphosate applications and is clean of quackgrass is essential.

## Weed Control

Wild oats, cleavers and quackgrass are the worst weed problems. Most broadleaf weeds can be controlled with herbicides; however, there is no in-crop control for quackgrass.

| Tall Fescue Overview |                             |
|----------------------|-----------------------------|
| Seeding Rate         | 4 - 6 lbs/acre              |
| Row Spacing          | 7 - 15″                     |
| Seed Value (Est.)    | \$0.60 - \$1.00 per lb      |
| Seed Yield (Average) | 500 - 1,500+ (700) lbs/acre |
| Seed Production Life | 2 - 3 years                 |
| Companion Crop       | None, flax, wheat, canola   |
| Fertility            | High nitrogen user          |
| Harvest Timing       | Mid - late July             |
| Cost of Production   | Similar to spring wheat     |

## Seeding

Tall fescue is seeded at 5 lbs/acre. Conventional seeding equipment can be used.

## Harvesting

Tall fescue must be swathed, this usually happens in mid to late July. It is earlier than most crops, helping split up harvest. When swathing fescue, some shattering will occur, therefore, swathing at night or early in the morning is recommended.

Harvesting usually occurs about 5 to 7 days after cutting depending on weather. Tall fescue is considered dry at 11% moisture, but can be harvested at 14% or 15% so long as aeration is used to cool the seed and remove excess moisture. Heat cannot be used as it can affect germination.

## Seed Yield

Tall fescue yields an average 700 lbs/acre and can yield up to 1,500+ lbs/acre.

While tall fescue can tolerate adverse soil conditions, it is recommended to plant on productive land for the best seed production results.

## **Production Benefits**

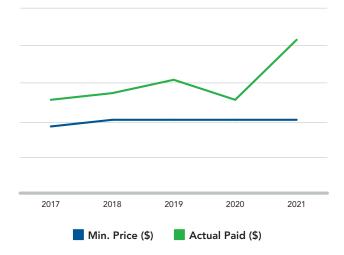
- Multiple crop years reduce workload during planting season
- Early harvest splits up fall workload
- Ease of harvest Easy to swath and combine
- Good standability for a grass species
- Increases organic matter
- Tolerance to salinity, alkalinity and acidity
- Break-crop effect of grasses has been shown to benefit subsequent annual crops



## TALL FESCUE

## **Contracting Seed Production**

Turfgrass seed production has an excellent profitability track record. Many of our seed production contracts allow growers to lock in high price levels and do not limit upside, which can really help add to a farm's bottom line. Over the last five years, BrettYoung has consistently paid above the minimum contract price for tall fescue seed production.



## Tall Fescue 5 Year History

# FORAGE & TURF GRASSES

## **CREEPING RED** FESCUE

Creeping red fescue is a long-lived perennial but the seed production life of a stand is typically short, lasting one or two years. On rare occasions, a third year may be harvested.

Creeping red fescue seed is used for turf, forage and reclamation purposes. The largest end use market is low maintenance turf applications.

## **Field Selection**

Creeping red fescue must be established in fields free of perennial weeds and as many other volunteer grass crops as possible. It can be grown on a wide range of soil types including clay, loam and sandy loam soils when moisture is adequate. It tolerates soil acidity well and is somewhat tolerant to soil salinity.

Creeping red fescue tends to perform best in areas that receive high levels of precipitation, especially when the precipitation is received in the fall or early spring. It is extremely important to review your past cropping history and herbicide use as creeping red fescue seedlings can be seriously injured by herbicide residues applied in previous years.

## Weed Control

Wild oats, cleavers and quackgrass are the worst weed problems. Most broadleaf weeds can be controlled with herbicides; however, there is no in-crop control for quackgrass.

| Creeping Red Fescue Overview |                            |  |
|------------------------------|----------------------------|--|
| Seeding Rate                 | 2 - 3 lbs/acre             |  |
| Row Spacing                  | 7 - 15″                    |  |
| Seed Value (Est.)            | \$0.70 - \$1.25 per lb     |  |
| Seed Yield (Average)         | 400 - 1100+ (650) lbs/acre |  |
| Seed Production Life         | 2 years                    |  |
| Companion Crop               | None, wheat                |  |
| Fertility                    | Low requirements           |  |
| Harvest Timing               | Mid July                   |  |
| Cost of Production           | Low                        |  |

## Seeding

Most conventional seeding equipment can be used. Seeding rates vary from 1 to 5 lbs/acre.

## Harvesting

Swathing is typically the third or fourth week of July and is generally 20 to 30 days after pollination. Timing of swathing is field dependent and seed head stage should be monitored often to avoid swathing too early or too late. Seed moisture should be 12.5% or less before harvesting unless it is aerated without heat to dry and remove heat from the seed.

## Seed Yield

Seed yields vary depending on the age of the field and moisture conditions. Creeping red fescue yields an average 500 lbs/acre and can yield up to 1,100+ lbs/acre.



## **CLOVER**

Clover species are short-lived, perennial legumes that are grown across the Prairies. They are generally quick to establish producing high quality forage. Primary clover uses include hay, silage and soil improvement-due to nitrogen fixation and an ability to grow in a wide range of soils and climates.

The primary species of clover grown for seed in Western Canada are red, sweet and alsike.

## **Field Selection**

Clover should be established with a cover crop such as wheat, flax or oats. Canola is not a recommended cover crop as volunteer seeds may germinate in the year of production causing concern with export regulations.

Clover yields best in well drained soils. When selecting fields it is important to review the herbicide history as chemical residues can affect germination. Select a field that is clean and free of perennial weeds such as Canada thistle

## Weed Control

Herbicides are available to control broadleaf and grassy weeds; however, options are limited. Once established, clover offers significant weed competition.

## Seeding

Clover seed must be treated with the proper inoculant. Conventional seeding equipment can be used. Clover must be seeded into a moist, firm seedbed. Recommended seeding rates range from 1 to 8 lbs/acre.



## Pollination

Clover must be cross pollinated to produce seed. Consistent yields are obtained by introducing colonies of honeybees to the field. Native pollinators such as bumblebees also aid in seed production.

## Harvesting

Clover can be either swathed or desiccated and straight combined. Seed can shatter easily, so proper harvest timing is critical. Seed can safely be stored at 11% moisture.

## Seed Yield

Red Clover yields an average 275 lbs/acre and can yield up to 500+ lbs/acre.

Alsike Clover yields an average 400 lbs/acre and can yield up to 600+ lbs/acre.

Sweet Clover yields an average 300 lbs/acre and can vield up to 500+ lbs/acre.

## TIMOTHY

Timothy is a medium-lived, coolseason perennial bunchgrass with a fibrous root system. The crop performs very well under cool, moist conditions.

Timothy is a commonly used forage ingredient in most hay and pasture mixes. It is also grown in pure stands producing high quality hay that is consumed domestically and exported globally.

## Field Selection

Timothy is a low input crop that grows well on poorly drained, low producing soils. Timothy is fairly tolerant to flooding in the spring.

The field must be free of residual herbicides such as Edge<sup>™</sup>, Treflan<sup>™</sup> and others. It is important to review the herbicide history of the field before planting. Glyphosate should be applied in the years prior to seeding to help eliminate perennial weeds.

## Weed Control

Herbicides are available to control broadleaf weeds. However, there are few herbicide choices available for controlling wild oats and green foxtail. Once established, timothy provides significant crop competition.

## Seeding

Timothy is a very small seed that must be sown shallow into a firm seedbed. Cover crops such as wheat, oats and flax may be used. Timothy is seeded at 2 lbs/acre.

## Harvesting

Timothy must be swathed, this usually happens in early August. It is earlier than most crops, helping split

| Timothy Overview     |                           |  |
|----------------------|---------------------------|--|
| Seeding Rate         | 2 lbs/acre                |  |
| Row Spacing          | 7 - 15″                   |  |
| Seed Value (Est.)    | \$0.65 - \$1.00 per lb    |  |
| Seed Yield (Average) | 200 - 600+ (400) lbs/acre |  |
| Seed Production Life | 3+ years                  |  |
| Companion Crop       | Flax, wheat, none         |  |
| Fertility            | Low requirements          |  |
| Harvest Timing       | Mid August                |  |
| Cost of Production   | Low                       |  |

up harvest. Harvest timing is 5 to 7 days after cutting, depending on weather. Timothy is considered dry at 10% moisture, but it can be harvested at 14% or 15% and dried in an aeration bin. Heat cannot be used as it can affect germination.

## Seed Yield

Timothy yields an average 400 lbs/acre and can yield up to 600+ lbs/acre.

## Residue

Timothy straw must be removed from the field at harvest. The straw has relatively good feed value for livestock.

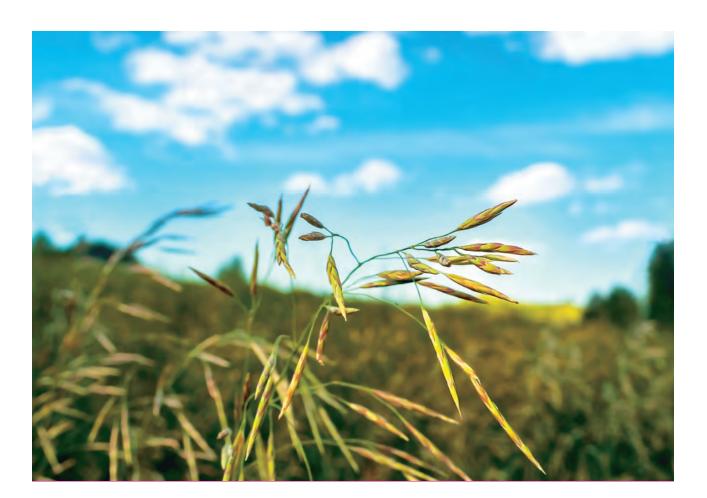


## **NATIVE** AND **FORAGE** GRASSES

At BrettYoung, our team of Seed Production Specialists partner with skilled Canadian growers who bring decades of experience producing the highest quality native seeds. Western Canada is known for its pure and carefully-protected production, so you can have confidence in our seed quality. Our high quality standards, agronomic support and in-house seed lab provide grower support to produce the best purities and germination.

Our global reach extends well beyond our Canadian borders into the United States, Europe, China and other major markets providing assurance that native seeds are marketed quickly and at top dollar.

Reach out to your area Seed Production Specialist if you are interested in growing native seeds and other forage grasses with us.



#### List of species:

- Bluegrass
- Junegrass
- Sainfoin
- Vetches
- Wildrye
- Others

- Bromegrass
- Fringed
- Meadow
- · Smooth
- Wheatgrass
- · Crested
- Intermediate
- · Slender
- · Other

NATIVE AND FORAGE GRASSES

## Contact BrettYoung for more information.

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